Persuasive Intro (Hard Launch)



CMST 131: Speech Communication Fundamentals









Persuasive Intro

Module 3, being subjective!



Semester Outlook

Weeks 12-16! 😮



2 Call to Action

Centering audiences & creating a call to action



Deadlines!

Upcoming deadlines/due dates





Persuasive Speech, 6-8 mins

- Persuade & convince audience to agree with you logically
 - o Be subjective, "why" statements
- Include call to action
 - Center your audience
- Six oral citations
- Include opposing view and refute it
 - Get audience to believe your side



Persuasive Speech, 230 pts





Topic Proposal

10 pts, FlipGrid due April 21



Outline

50 pts, due May 1



Persuasive Speech

150 pts, 6-8 mins, FlipGrid due May 4



Self + Peer Eval

20 pts total, due May 5





Example Speech

Why hot dogs are bad for you





Topic Proposals



Due Fri, April 21

Topic proposals happening on Flip Grid! The same place the Persuasive Speech will occur:) You'll need to include:

- Topic, call to action, why you chose the topic
- At least ONE oral citation
- A potential refutation to your topic







FlipGrid



Let's take a look at it!

- ll a.m.: https://flip.com/dde8clcO
- 12 p.m.: https://flip.com/cdbOb7fa
- 1p.m.: https://flip.com/5c9987lc





Centering Audiences

"When you speak out, you're not speaking into thin air; instead, you're inviting the audience to listen—you're calling them in. To **call in** means creating a message that both relates to and implicates your audience; it is to summon" (Mappes, 2019).

- Call in audience = call to action
 - Strong statement that will help wrap up your speech
 - Will be helpful to establish your call-to-action sooner rather than later to guide your direction in outline
- What persuasive scenarios can you think of that might include a call to action?
 - o <u>Lightning McQueen's Rust-eze commercial</u>
 - o Chik-fil-A, 'Eat Mor Chikin'

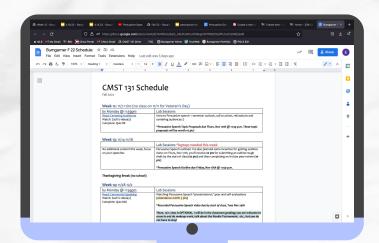
Call to Action

Videos + 10-15 min discussion:

- 1. Mr. Rogers court testament
- 2. Tommy Smokes (aka Vape God) & Fox News

Consider the strategies used by Mr. Rogers, Vape God, and the doctor. Think about ethos (credibility + speaker effectiveness), pathos (emotion + audience effects), and logos (logic + message effectiveness)

- l. How were Mr. Rogers, Vape God and the doctor successful in calling in their audiences?
- 2. Consider how the audience listened. How did the audience respond?
- 3. Were there any instances where they seemed unsuccessful?
- 4. Were you able to identify any calls to action?



Semester Outlook

Let's take a look at the last page of the <u>schedule</u> + weekly deadlines!